




The ILM Foundation
Centre for Educational Excellence


بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ





“You cannot guide those you would like to but God guides those He wills. He has best knowledge of the guided.”

(Holy Quran/28: 56)



The reward of deeds depends upon the intentions and every person will get the reward according to what he has intended

[Al-Bukhari]



- **Motivation**

- **“A great man is one who can make a small man feel great, and perform great.”**



Workshop Highlights

- **What** is Motivation
- Kinds of Motivation
- Hierarchy of Motivation
- **Why** Motivate
- **How** to Motivate



What is Motivation?

Motivation is knowing you are learning, growing and succeeding toward your desired outcome while sustaining positive momentum.



Activity # 1

Motivation inventory

Motivation to Learn

Extrinsic

Intrinsic

Operant
Conditioning

Social
Cognition

Cognition

Affect

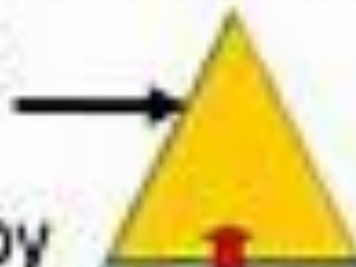
Conation

Biology

Spiritual

Motivation Hierarchy*

Intrinsic:
Done for
the inherent joy



For
a
Reward

Extrinsic

To Please Others

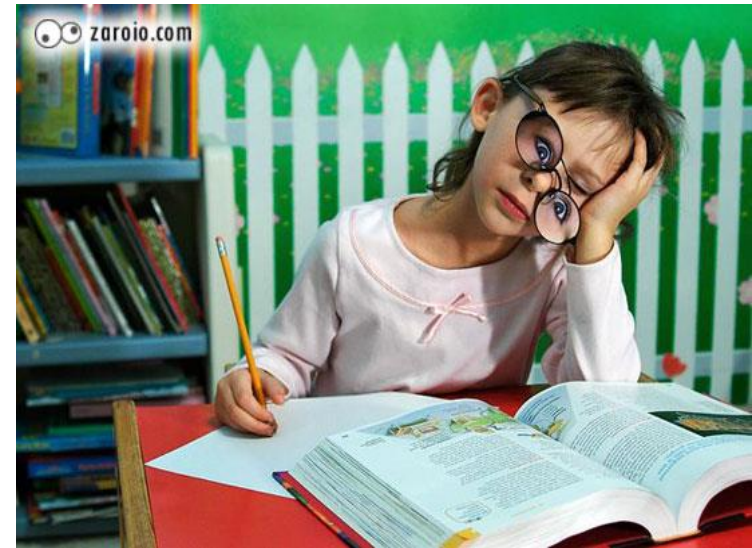
None

You can force compliance, but not interest, motivation or engagement...therefore coaching for long term impact is about **intrinsic motivation** not **external pressure**.



Why Motivate?

- Motivation is a necessity so that learning becomes a continuing, improving, interesting and hopefully enjoyable process.



CLASSROOM MOTIVATION

Teachers must develop and encourage classroom motivation, i.e. think of and find ways to motivate students to reach:

- Their potential
- Their goals
- Their dreams





You can motivate by fear. You can motivate by reward. But both of these methods are only temporary.

The only lasting thing is self motivation.

No one can motivate you ..



If you are not willing to do yourself.



Born without arms and legs , Nick Vujicic
is a painter , swimmer , skydiver , and
motivational speaker . *Weird World*



Jazak Allah Khair
